

ACQUISITION REFORM



Tiger Team on Metrics

April 1995 - August 1995

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Team Leader: *COL Stan Leja, USA*

Team Members

Mr. William E. Mounts
Mr. Jeff Allan
CAPT Jack Hawkhurst, USN
Mr. John Meling
Mr. David Bennet
Ms. Stephanie Pennello
Mr. Joe Garcia
Ms. Sandy Rittenhouse
Mr. Jim Nicolo

COL Don Klovstad
Mr. Tony Echols
Mr. Larry Holcomb
COL Bill Kraus, USAF
Mr. Glenn Palmer
Mr. Dan Porter
Mr. Max Westmoreland
Mr. Greg Saunders

Mr. Brad Bergman
Ms. Alex Dean
Mr. Spencer Hirschman
Mr. Glen Miller
Dr. Ken Oscar
Mr. Gary Christle
Mr. Jim Bair
Mr. Sal Guli
Mr. Ken Schreier

RECOMMENDATIONS



- **To measure the effects of acquisition reform, Tiger Team recommended 23 Strategic Outcome Metrics to DUSD(AR) and ASD(ES)**
- **At direction of USD(A&T), DUSD(AR) chartered the Acquisition Reform Benchmarking Group (ARBG) to review strategic outcome metrics**
- **Based on ARBG review of metrics “OK for data collection” with Offices of Primary Responsibility, DUSD(AR) tasked Services/Agencies to begin reporting 1 Oct 95**

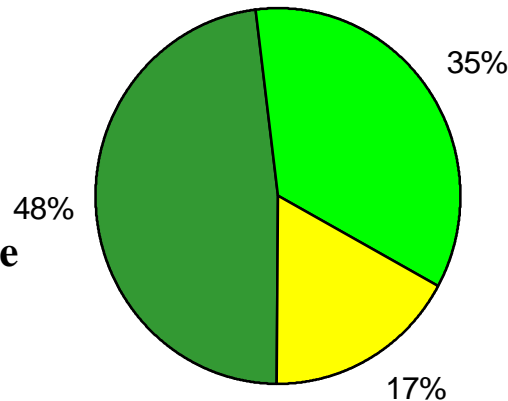
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PHASE I: STRATEGIC OUTCOME METRICS



OK: Ready for Data Collection

- Consumable Item Price Index
- MilSpec Conversion Price Benefit
- Contract Defaults
- Contract Changes
- Acquisition Phase Time
- Administrative Lead Time
- Multi-Year Procurement
- FACNET Transactions
- Logistics Response Time
- Contract Specifications
- Credit Card Purchases



Refine: Then OK

- Cost Premium for Government Unique requirements
- Government Admin Oversight
- Stability
- Consumable On-Time Delivery
- Contract Protests
- Production Lead Time
- Commercial Contracts
- Commercial Content

Revisit: Justify/Delete

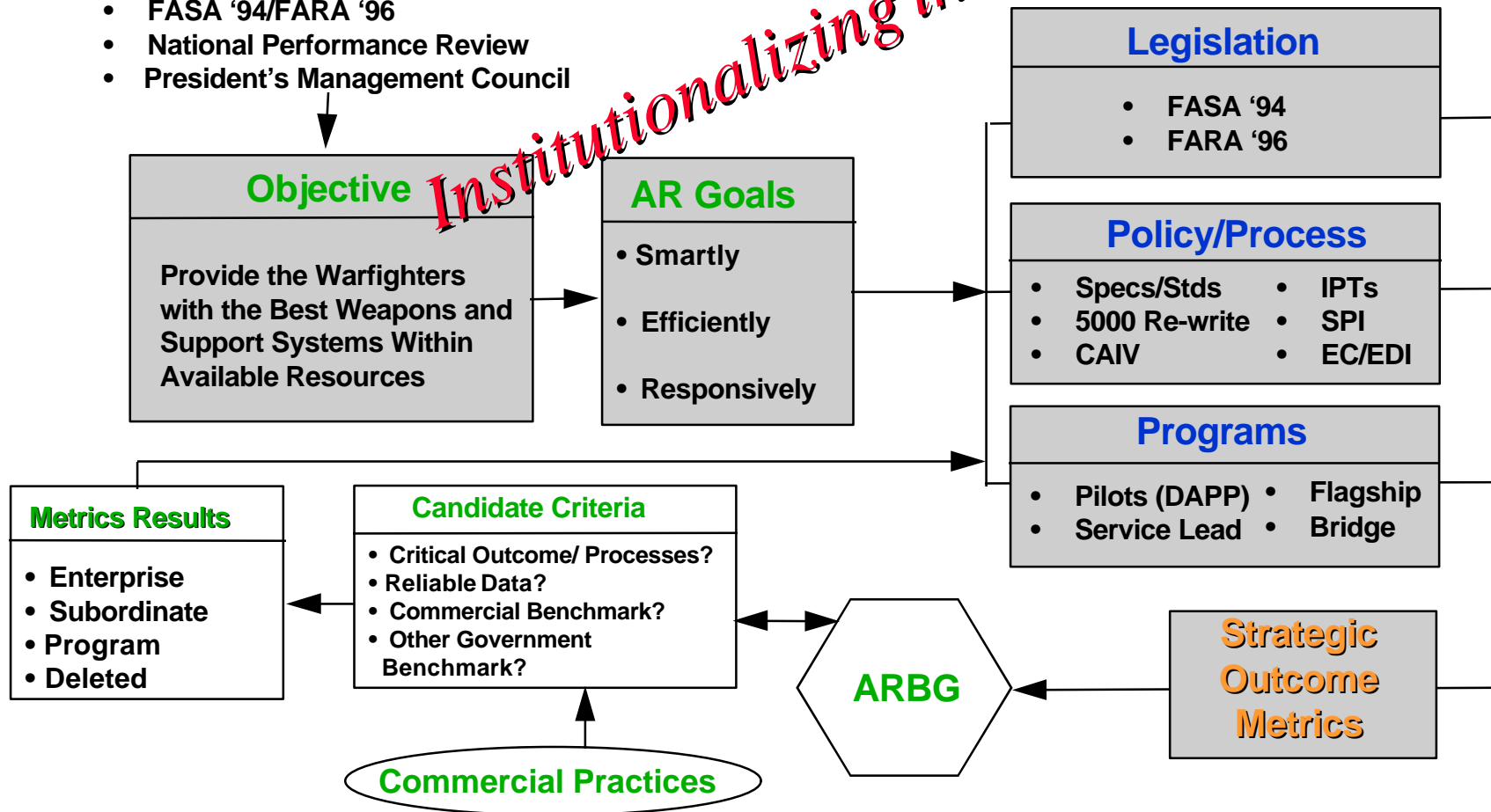
- Contractor Overhead
- Supplier Survey
- Cost and Pricing Data Reduction
- Commercial Market Share

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METRICS DEVELOPMENT PROCESS



- Acquisition Reform: SECDEF's "A Mandate for Change"
- FASA '94/FARA '96
- National Performance Review
- President's Management Council



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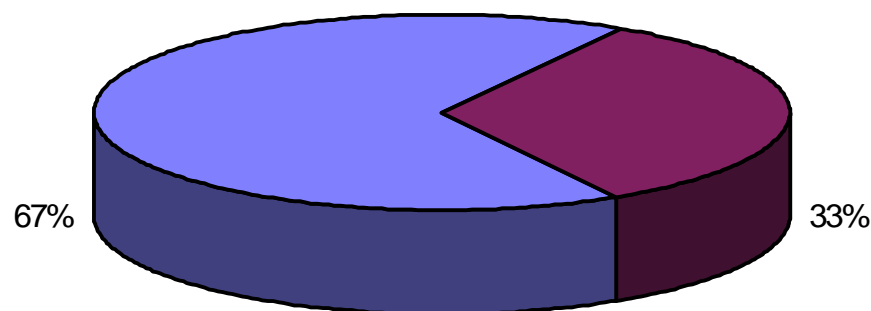
PHASE II: STATUS OF ACTIONS

2/3 Refined as 13 Subordinate and 2 Enterprise Metrics

- Consumable Item Price Index
- MilSpec Conversion Price Benefit
- Cost Premium for Government Unique Requirements
- Commercial Contracts
- Commercial Content
- Contract Protests
- Supplier Survey
- Contract Defaults
- Contract Changes
- Acquisition Phase Time
- Multi-Year Procurement
- FACNET Transactions
- Logistics Response Time
- Credit Card Purchases
- Cost and Pricing Data Reduction

1/3 Deleted

- Government Admin Oversight
- Contractor Overhead
- Consumable On-Time Delivery
- Production Lead Time
- Contract Specifications
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- Stability
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DOD ENTERPRISE ACQUISITION METRICS



Initial DoD Enterprise Acquisition Metrics (Champion)	AR Initiative	Measures	Benchmark/Stretch Goal
Cost <ul style="list-style-type: none"> Purchasing (Army) SAR Annual Rate of Cost Change (API) MDAP Breaches (API) 	FACNET/Credit Cards/Streaml'ng. IPTs/CAIV IPTs, Oversight	Cost per \$ purchased Percent Change Number of Breaches	Commercial Other Fed Gov't Other Fed Gov't
Schedule <ul style="list-style-type: none"> On Time Delivery (DCMC) Product Realization (Phase Time) (API) Schedule Breaches (API) 	IPPD, Past Performance, IPPD IPTs, Oversight	Percent of On Time Deliveries Development Time Number of Breaches	Commercial Com'l Aerospace Other Fed Gov't
Performance <ul style="list-style-type: none"> Quality (Contract Changes) (DCMC) 	SPI, CAIV, Specs/Std's	ECPs and Critical Waivers	Possible Commercial & Other Fed Gov't
Training <ul style="list-style-type: none"> DAWIA Certs (DAU) 	Professional acquisition workforce	Percent DAWIA Certification by Coded Position	Possible Commercial

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REMAINING CHALLENGES

- **Additional critical metrics need to be identified that are comparable with external benchmarks to facilitate best practices, continuous DoD process improvement, and goal setting**
- **Must integrate defense acquisition pilot program, subordinate, and enterprise acquisition metrics, while reconciling AR cost reduction and success stories data**
- **End state is to provide senior leadership with meaningful data on gains in efficiency which, when applied, will enhance DoD's future modernization needs**